

Philip A. K. Stiles, Esq.

Executive Profile

Accomplished corporate transactional and litigation attorney experienced in the areas of corporate and commercial law as well as first party insurance claims. Prior business experience includes high-level positions related to strategic marketing and sales, business development and operations in the healthcare, technology, software, and travel industries.

Legal Experience

Attorney and Mediator Mediate First, Inc. – Orlando, FL Certified FL Supreme Court Circuit Civil Mediator specializing in pre-suit, court-ordered, and private mediations in civil disputes in the following types of matters: First Party Insurance Disputes, Business Disputes, Commercial Litigation, Contract Disputes, Real Estate Matters, Labor & Employment, Probate/Estate Disputes, Family Law, Mortgage Foreclosure, Construction Litigation, Personal Injury, and Premise Liability.	2024-Present
Attorney, Mediator and President Stiles Mediation Services, LLC – Lake Mary, FL Certified FL Supreme Court Circuit Civil Mediator specializing in pre-suit, court-ordered, and private mediations in civil disputes.	2023-2024
Attorney Heritage Property & Casualty Insurance Company – Lake Mary, FL Represented insurance carrier in first party claims filed by homeowners by reviewing and interpreting terms and provisions of the applicable insurance policy to prepare for and defend litigation; managed settlement negotiations, mediations, arbitrations, appraisals, and trials.	2022-2023
Attorney The Nation Law Firm – Longwood, FL Represented homeowners in first party insurance claims by reviewing and interpreting insurance policy terms and provisions to prepare for and prosecute litigation; managed settlement negotiations, mediations, arbitrations, and appraisals.	2019-2022
General Counsel and Chief Operating Officer American Fundraising Foundation, Inc. - Orlando, FL Responsible for the company's daily operations including sales, support and logistics; implemented new technology solutions, operating policies and procedures, and business strategies. Oversaw a broad range of legal issues, including commercial contract drafting and negotiation, human resources, compliance, as well as supervising outside litigation counsel.	2018 - 2019
Attorney Cipparone & Cipparone, P.A. - Lake Mary, FL Handled multifaceted legal issues primarily in the areas of corporate and commercial law relating to contract drafting and negotiation, acquisitions, purchase and sale, technology, SaaS agreements, licensing, joint ventures, employment, privacy, regulatory issues, real estate, commercial leasing, franchising, intellectual property, and litigation; largest client was American Fundraising Foundation, Inc.	2017 - 2018
Attorney Stiles Law, P.A., Lake Mary, FL Advised clients on complex legal issues relating to technology, SaaS agreements, privacy, regulations, real estate, commercial leasing, employment, FDCPA, FCRA, franchising, procurement/vendors, FAA, drones, trademark, intellectual property, and other general contractual matters; handled litigation and arbitration proceedings for corporate clients. Acted as outside corporate counsel in the industries of technology and software, financial services, real estate development and management, consumer debt counseling and consolidation, and Non-Profit/501(c)(3) organizations including American Fundraising Foundation, Inc.	2015 - 2017
Attorney Ioppolo Law Group, PLLC - Lake Mary, FL Handled complex contracts involving technology, SaaS agreements, employment, acquisitions, licensing, trademark, intellectual property, real estate, commercial leasing, mortgages, and notes; managed litigation and arbitration matters. Acted as corporate counsel for clients in numerous industries, including American Fundraising Foundation, Inc.	2013 - 2015
Attorney Kaufman, Englett & Lynd, PLLC - Orlando, FL Performed broad contract origination, review and negotiation of complex agreements and consistently provided strategic legal advice that aligned with the clients' business objectives. Oversaw all aspects of the complex transactional and litigation division, including the management of attorney and paraprofessional staff, and managed litigation and arbitration matters.	2010 - 2013

Education

- J.D., Florida A&M University College of Law - Orlando, FL
- B.S., Rollins College - Winter Park, FL; Business Administration and Management (minor in Economics)

Memberships

- The Florida Bar
- United States District Court - Middle District of Florida