

Patrick C. Coughlan Conflict Solutions

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Alternative Dispute Resolution (ADR) Experience:

Patrick C. Coughlan is one of the most experienced and successful mediators in the country and one of the few with substantial catastrophic case and mass tort experience. In 1987, he was a leader in developing an ADR process which offered a viable alternative to the court system, and he has worked exclusively as a mediator and arbitrator since that time. He is skilled at bringing people with divergent points of view together without playing favorites. Patrick Coughlan has mediated over twenty five hundred cases and is one of the few mediators who is asked to travel throughout the U.S. and Canada to help settle complex and difficult disputes.

Since one of the most important considerations in successfully resolving disputes is the selection of the mediator, experience, ability to settle cases, and training count heavily when weighing the chances for success. Pat is unusually successful in obtaining settlements, resolving matters in over 95% of the cases that he mediates. His client list is a Who's Who of law firms, insurance companies, and Fortune 1000 Corporations. Patrick Coughlan travels throughout the United States in his work. Pat has mediated and successfully settled some of the most difficult and challenging cases in the country. Some of those include:



"Big Dig" Central Artery Project (Boston, MA) \$14 billion construction project; Issues: construction defect, design defect, and insurance coverage / approximately forty cases--all settled

Catastrophic Burn Case (Pennsylvania) Settled in excess of \$10 million; Issues: liability, insurance coverage, and damages

Product Liability / Personal Injury (Florida) Vehicle burn accident; Settled for \$.5 million.
Product Liability / Wrongful Death (Florida) Vehicle faulty construction; Settled for \$.5 million.

Product Liability / Personal Injury (Maine) Over the counter medication; Settled for \$10 million.

Nursing Home Negligence (Connecticut) Settled in excess of \$2 million.

Medical Malpractice (many cases) Examples: Infection Damage (Maine) Settled for \$4 million; Birth Injury (New York) Settled for \$3 million; Birth Injury (New Hampshire) Settled for \$2 million.

Contract (North Carolina) Three Major Energy Companies / Settled for \$3 million.

Employment (many cases) Issues: Retaliation, Sexual Abuse, Civil Rights, Public and Private Contracts, Wrongful Discharge, Discrimination

Construction: Schools, Universities, Medical Centers (Various Locations) All cases settled in \$2 - \$15 million range; Issues: negligent design and engineering, negligent construction, rehab, HVAC

Construction (Many Cases) All settled in \$1 to \$150 million range; Examples: building rehab/heat & ventilation; solid waste landfill engineering; negligent design and construction of sewage treatment plant .

Intellectual Property (Many Cases) Issues involving a broad range of matters, including patent and copyright .

In addition, Pat Coughlan was a Founding Director of the Private Adjudication Center at Duke University, Durham, N.C. (1983-2002) and Member of its Complex Litigation Panel (1997-2002). That Panel mediated significant multi-party and multi-million dollar cases.

Pat was also the founder and President of Resolve Disputes INC. of North America (1987-1992) a national mediation and arbitration firm.

Writing and Speaking Engagements:

Mr. Coughlan has been a featured speaker at seminars throughout the country. Recent speeches include:

2008

Miami Beach, Florida (April) / USLAW NETWORK Membership Meeting and Client Conference/ ("Making the Most of Mediation")

Published (June 19, 2008) Maine Lawyers Review, "Choosing the Right Mediator"

2007

Chicago, IL (April) / DRI Insurance Coverage and Claims Institute/. ("Getting to Yes" - Mediating the Complex Coverage Case)

2005

San Antonio, TX (June) / 44th Annual Meeting of Invited Attorneys /. ("Effective Mediation Advocacy: Making it Work for your Client")

Bar Harbor, ME (June) 2005 Maine State Bar Association Summer Meeting / ("Settling the Giant Case")

Montreal P.Q. (May) International Academy of Mediators Spring Education Conference / (Mediating the Billion Dollar Case)

Naples, FL (April) Minor League Club / ("How to Mediate and Settle Billion Dollar Disputes")

Interview (February) "Place of Peace, more than ever," by Paul Livingstone, Portland (Maine) Press Herald, February 10, 2005 (Interview of Patrick C. Coughlan)

2004

Phoenix, AZ (March) American Bar Association (Settling Motor Vehicle Product Liability Litigation)
Boston, MA (March) Northeast Regional Conference, Massachusetts Bar Association, Young
Lawyers' Division (Role of the Lawyer in Mediation)

Published (Fall 2004) American Bar Association's The Brief, "Why Mediation? Taking the Leap of
Faith."

Other speaking engagements include: 2002 DPIC Loss Prevention Convocation, Vancouver, BC,
Los Angeles County Bar, California Coastal Planners, California Business Law Institute, Lincoln
Institute, University of Southern California, Maine Real Estate Forum, Kennebec Valley Bar
Association, Bearings Group, Maine State Bar Association, National Business Institute, George
Washington University: Personnel Law Update, and the International Academy of Mediators.

Teaching Engagements:

Teaching and presenting seminars to business and industry on the following subjects: negotiation
skills; conflict management; and organizational development. Teaching and presenting seminars
to non-profit groups and corporations on surviving in an era of limits (financial and other)

Professional Associations:

International Institute for Conflict Prevention & Resolution

Member, Global Dispute Resolution Network

International Academy of Mediators, Director, Vice President, 1996-2005, Membership Chair,
1996-2001, (Membership limited to approximately 100 of the most successful mediators
throughout the world.)

American College of Civil Trial Mediators

International Institute for Conflict Prevention & Resolution, Member, Panels of Distinguished
Neutrals

Member, Association for Conflict Resolution

Maine Association of Professionals in Dispute Resolution, President 1990-1992

American Arbitration Association, Arbitrator

Florida Academy of Professional Mediators, Diplomate Member

Supreme Court of Florida Certified Circuit Court Mediator

Bar Memberships:

Maine State Bar, 1985-date, Florida Bar, 1965-date, California Bar, 1974-date, Supreme Court of
the United States, 1968, United States Federal Court, Southern District of Florida, 1971 Central
District of California, 1976.

Legal Experience:

President, Conflict Solutions, Raymond, Maine and Naples, Florida (1992-Present)

Richards, Watson & Gershon, Partner, Los Angeles, California, 1975-1982. Of Counsel, 1982-
1985. Extensive experience representing various governmental agencies and corporations in
construction, personal injury, land use, zoning, construction, land development, and
environmental matters, as well as general business matters. Litigation experience in both Federal
and State Courts. Litigation included personal injury, constitutional issues, inverse condemnation,
labor law, zoning, and numerous business matters.

Alley, Maass, Rogers, Lindsay, & Chauncey, Partner, Palm Beach, Florida, 1972-1974; Associate 1969-1971. Extensive experience in real estate, wills, probate, business.

Judge, Ocean Ridge, Florida, 1970-1972

Judge Advocate, USAF, 1965-1968. Command Prosecutor Third Air Force

Business Experience:

Kingsley Pines Camp and Conference Center, President and Owner, 1984-date

Northern Pines INC., President and Owner, 1980-1985

Atlantean Partners, Managing Partner, real estate investments and development, 1986-date

Atlantean Partners, LLC, Management Consulting, 2002-date

Educational Background:

Nova University, Commercial Mediation Training

Harvard School of Negotiation, Seminar on Negotiation

School of Law, Duke University, J.D. 1965. Academic Scholarship throughout law school. Moot Court.

Duke University, Undergraduate, B.A. 1962. Dean's List; Who's Who in American Colleges and Universities; Chairman, Court of Appeals; Vice President of Senior Class; Housemaster; Arnold Air Society; Distinguished Military Graduate; Varsity Lacrosse; Varsity Swimming.

Pingry School, High School: 1958, Elizabeth, N.J.

Honors:

2009 The Best Lawyers in America in the specialty of Alternative Dispute Resolution

2008 New England Super Lawyers

2008 Florida Super Lawyer

2007 Best Lawyers in America

2007 New England Super Lawyer

2007 Florida Super Lawyer

2006 Designated one of "Lawdragon 500 Leading Judges in America" (Jan. 2006)

2006 Best Lawyers in America

2006 Florida Super Lawyer

Who's Who in America, 1982-Date.

Who's Who in the World, 1983-1986; 2004-date.

Who's Who in California, 1982-1985.

Outstanding Service Award; World Affairs Council of Maine, 1989.

Community Affairs:

North Yarmouth Academy, President, Board of Trustees, Yarmouth, Maine, 1985-1989. Trustee, 1984-1993.

World Affairs Council of Maine, President, 1986-1989. Chair, Corporate Committee 1989-date. Trustee, 1985-1993.

Natural Resources Council of Maine, Treasurer, 1989-1992; Trustee, 1989-1993. Vice-President 1991-1992; Secretary 1990-1991.

Portland Stage Company, Trustee, 1989-1992

Susan Curtis Foundation, Trustee, 1991-1998.

La Peninsula Condominium Association, Florida, Director, 1997-1998.

Maine Youth Camping Association, President, 1994-date; Vice-President, 1990-1992; Secretary 1989-1990.

League of Women Voters, Portland, Maine, Finance Chair and Board Member, 1985-1986.

Board of Appeals, Raymond, Maine, Chairman, 1984-1998; Member, 1982-1998.

Government Reorganization Committee, Raymond, Maine, Member, 1984.

Planning Review Committee, Raymond, Maine, Member, 1986-1987.

Gulf Stream School, Trustee, Gulf Stream, Florida, 1970-1988; Secretary, 1970-1984.

Parish Council, Our Lady of Perpetual Help, North Windham, Maine, President, 1983-1985.
Member, 1983-1986.

Mountains Restoration Trust, Trustee, California, 1981-1982.

Duke University, Area Recruiting Representative, 1974-1975. Fund raising Representative, 1977-1982. Law School Placement Advisor, 1978-1982.

University of Southern Maine, Annual Fund Committee, 1990-1991.