

ENGAGED. PERCEPTIVE. PERSISTENT. A tireless and unwavering negotiator and deal broker.



As a staunch advocate of a more creative, cooperative, and less costly approach to resolving litigation without the warring mentality, I do this work to help parties in a dispute see the light at the end of the tunnel, avoid land mines and alleviate the expense and stress that comes with conflict.

Having spent the last 25 years of my career litigating business, commercial and personal disputes on both sides of the table, I have seen the toll that litigation can take financially and emotionally. My innate ability and desire for helping parties in a conflict come together to find creative solutions is what prompted me to start my mediation and arbitration practice. I am a devoted believer in alternatives to a competitive and risky process and help parties work cooperatively to find the most favorable result for everyone involved.

What to Expect When I'm Brought on Board

I come in as a neutral party and an expert listener with an ability to read people on both sides, empathize, and see the factual and legal issues from all angles. Acting as a neutral, I help to discourage unrealistic offers and give each party a realistic assessment. I work with attorneys, business leaders and individuals to provide a fresh point of view, identify options that have not yet been considered, and deliver candid and sometimes difficult to hear messages. I'm invested, engaged, and deeply committed to resolving litigation, not merely passing settlement offers back and forth.

I have developed a reputation in the legal community as a trusted, respected and honest deal broker. I work tirelessly to settle every case, arrive at the best possible outcomes and get the closure all parties seek.

EDUCATION

- Pepperdine University School of Law Straus Institute for Dispute Resolution training, "Mediating the Litigated Case."
- Hastings College of the Law, University of California, Juris Doctor (1993)
- University of Washington, Bachelor of Arts in Business Administration (1987)

ADMISSIONS

- Washington State Courts
- United States Court of Appeals, Ninth Court
- United States District Court, Western District of Washington
- United States District Court, Eastern District of Washington

COMMUNITY

- YouthCare, Board of Directors (2010-present), Board Chair (2014-2017)
- Stroum Jewish Community Center, Board of Directors (2010-2015)

AWARDS

• Washington Super Lawyers: Alternative Dispute Resolution (2019-2022); Business Litigation (2014-2019)

PUBLICATIONS

- 425 Business Magazine, <u>Q&A: Agreeable</u> <u>Disagreements</u>, October 2019
- Are you including a mediation provision in your real estate contracts? JD Supra, 2017



I bring an understanding of both the business issues and the human elements at play that impact decision-making and are causes of impasse, along with an ability to connect with people, listen and influence decisions.



COMMERCIAL AND BUSINESS

- Contract
- Partnership and shareholder
- Consumer protection
- Unfair competition
- Copyright and trade secrets
- Banking and finance
- Professional negligence and malpractice
- Class actions



MARITIME

- Maritime accidents and injuriesShipbuilding and repairs
- Sales and leasing contracts
- Transport of goods



REAL ESTATE AND CONSTRUCTION

- Commercial and residential construction
- Landlord and tenant
- Easements, covenants and restrictions
- Nuisance and trespass
- Foreclosure

PERSONAL INJURY

- Wrongful death and serious injury
- Construction related accidents
- Premises liability
- Product liability
- Mass tort
- Medical malpractice

- Wrongful termination
- Compensation
- Wage and hour
- Discrimination, harassment and hostile work environment
- Non-competition



INSURANCE

- Commercial general liability
- Insurance coverage
- Bad faith
- Insurance Fair Claims Act

" I have known Matt for many years and have observed him in his roles as both an advocate and a mediator. He is skilled at both. Matt is smart, articulate, practical, and effective. I have enthusiastically referred lawyers to Matt when they are looking for a talented mediator, and I have received only positive reports from those lawyers. My expectation is that Matt will have a place among the best mediators in the region."

Stew Cogan, Stew Cogan Arbitration-Mediation

"I worked with Matt to mediate a thorny business formation dispute in which both sides had risk. He identified and focused on those risks from the beginning. When the traditional "dollars" approach hit a snag, Matt pivoted the parties to an alternative method and ultimately got the case settled."

Mike Fandel, Attorney, Miller Nash Graham & Dunn LLP

"Matt is always well prepared, professional and thoroughly engaged throughout the mediation process. He brings invaluable litigation experience and provides great value by absorbing key facts and legal issues quickly. He is an active listener and is able to earn the respect and trust of the parties, which has enabled him to resolve disputes where I thought trial was inevitable."

Sage Andrew Linn, Attorney, Impact Law Group PLLC

"Matt helped resolve our client's business dispute in phenomenal fashion. Both parties entered mediation skeptical that a deal could be reached. However, Matt helped the parties reach a creative resolution that our client did not previously think was possible. Both parties left mediation happy with the outcome—a near impossible feat!"

Ryan Espegard, Attorney, Gordon Thomas Honeywell LLP

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