



LYNN P. COHN

Northwestern University School of Law
357 East Chicago Avenue
Chicago, IL 60611
(312) 503-2598

Lynn P. Cohn is the Director of the Program on Negotiation and Mediation at Northwestern Law School and she currently holds the Harry B. Reese Teaching Chair. She has developed and taught courses in negotiation, mediation, mediation advocacy and problem solving. Professor Cohn received the student-voted Outstanding Professor of a Small Class Award in 2008 and the Dean's Teaching Award in 2010 and 2011. She has been elected to the Leading Lawyers Network in the categories of ADR Commercial and ADR Employment and the National Association of Distinguished Neturals.

Professor Cohn has trained lawyers, real estate professionals, management and union representatives, government employees, community groups and corporate employees in effective negotiation, mediation, conflict management and arbitration techniques. Clients include the National Association of Realtors, Covington & Burling, Edelman the American Orthopedic Association, the Illinois Commerce Commission, American Airlines, Kirkland & Ellis, Sidley & Austin, Mayer Brown, Katten Muchin & Rosenman, the Illinois Colleges Association, the City of Chicago and Lovells.

Professor Cohn has also served as an arbitrator or mediator in over 2000 cases with an emphasis on employment, personal injury and commercial disputes. Her practice is national and international in scope and includes projects in Brazil, Israel, Abu Dhabi, South Africa, Ghana, London, Paris, Milan, Central America, Ireland and Puerto Rico.

Professor Cohn is a frequent speaker and writer on negotiation and mediation topics. In addition, she has published numerous articles and book chapters including: "Bringing Negotiation Teaching to Life From The Classroom to the Campus to the Community in Venturing Beyond the Classroom 2010; "We Came, We Trained But Did It Matter" in Rethinking Negotiation Training 2009; "Mediating Employment Disputes" (with Gaffigan); "The Use of ADR in the Settlement of Class Actions", "Alternative Dispute Resolution, Chap. 14 and 20 (Ill. Inst. For CLE 2001).

Professor Cohn received her Bachelor's degree (Phi Beta Kappa) from the University of Illinois in Political Science and Spanish and Juris Doctorate from Northwestern University School of Law. Additionally, she received a Fellowship in a Spanish Master's Degree Program from the University of Illinois and a Fellowship from the Intensive Foreign Language Institute at the University of California at Berkeley.