

Jerome Allan Landau

Attorney, Arbitrator, Mediator and Business Consultant

*“Where experience
and a
‘personal touch’
make the difference”*



Profile:

Jerome Allan Landau is admitted to practice in Arizona, New York and Colorado, and the U.S. District Courts for Arizona, and the Southern and Eastern Districts of New York. He graduated from Brooklyn Law School with a Juris Doctor degree (1967) after earning a Bachelor of Business Administration degree from the Baruch School of Business and Public Administration, City University of New York, (1964). He is also a Graduate of the Realtor Institute (G.R.I.). Jerome is an Ordained Interfaith Contemplative Minister.

ALTERNATIVE DISPUTE RESOLUTION SPECIALIST — Since the 1970s Mr. Landau has been a professional Alternative Dispute Resolution (ADR) specialist, particularly in the fields of arbitration, mediation and group facilitations. He is an author on these subjects and presents interactive educational workshops trainings for other ADR specialists as well as other professionals.

He is certified to the International Mediation Institute based in the Hague, Netherlands (www.IMIMediation.org; keyword “Landau” for bio and testimonials).

His expertise as an ADR professional has been regularly recognized through his professional certifications to numerous prestigious Neutral Panels such as the American Arbitration Association (multiple AAA arbitration and mediation Neutral Panels; and membership on the AAA Regional Advisory Council); U.S. District Court (Arizona), the international Association for Conflict Resolution (“ACR”), Construction Dispute Resolutions Services, the former U.S. Arbitration & Mediation.

Since its inception six years ago Jerome and Richard DeWitt have Co-Chaired the international Advanced Commercial Mediation Institute (“ACMI”) and presented ACMI’s two day annual international Advanced Commercial Mediation Conference. From its inception ACMI has been co-sponsored by the American Arbitration Association and for three years by Harvard Law School’s Harvard Negotiation Initiative Institute.

Jerome has twice been an invited presenter of workshops at the United Nations; where he was described as “bringing techniques for conflict resolution to those endeavoring to bring

peace to the world.” He served on the Editorial Board of “ACResolutions”, an international magazine serving dispute resolution professionals, where he was also a contributing author.

BUSINESS ATTORNEY AND ADVISER — For over 35 years Mr. Landau has served as personal legal counsel and business adviser to a wide diversity of individuals, businesses and non-profit associations in the U.S., Canada, Europe, the Middle and Far East. He has extensive experience litigating matters in Arizona and New York state and U.S. District Courts; some trials in excess of two and three months in length.

Among the more unusual clients he has served have been Members of Bhutanese Royal Family; the Country of Bhutan, its United Nations Mission and Ambassadors; the 1,000 year old Karma Kagyu Lineage of Tibetan Buddhism, as well as having served as legal counsel to the Dalai Lama's Gelugpa Lineage.

INTERNATIONAL BUSINESSMAN — Having established four business firms engaged in international commerce, Mr. Landau's practical business experience well-serves his legal and dispute resolution clients.

REAL ESTATE LAW AND BROKERAGE — A former New York State licensed Real Estate Broker and present Arizona Real Estate Licensee (20 years); Graduate of the Realtor Institute (G.R.I.) and Member of the National, Arizona and Scottsdale Associations of Realtors. Jerome has served as legal counsel to numerous real estate brokers and agents, including the largest brokerage in Arizona, U.S. and international real estate investment groups. He has participated in the sale, purchase and/or leasing of office, commercial and industrial properties, vacant land, residential properties, a resort and hotel, ranches and a federal land trade; and personally overseen the construction of a number of residential buildings. On behalf of the American Arbitration Association and other national ADR administrators, Jerome has arbitrated and mediated constructions disputes as well as litigating in these areas on behalf of private clients.

LITIGATION: FEDERAL AND STATE COURT EXPERIENCE — Mr. Landau has tried commercial, business, personal injury, family and other issues in three different U.S. District Courts and the highest trial courts in the states of Arizona and New York . Six months of intensive training through the U.S. Treasury Department, and four years as a Special Agent (Financial Investigator) of the Department, with assignments to the U.S. Department of Justice and Secret Service have also honed his multi-faceted skills; as did his Co-Directing a nationwide law enforcement project that was at the time deemed the largest in its field in the country.

PUBLICATIONS & SPEAKING ENGAGEMENTS — Mr. Landau is a contributing author to articles for the international magazine ACResolutions; and was the only attorney requested to contribute to McGraw-Hill landmark compendium “The Investigative Handbook”. He formerly authored a monthly legal column in New York City.

Following his passion for sharing with others the tools to balanced living that he has learned over a lifetime of person research, Jerome is a trainer and presenter of numerous ADR workshops for professional arbitrators, mediators and other professionals. He has twice been invited to the United Nations to present interactive workshops featuring dispute resolution skills and has made presentations to European lawyers regarding American business law, conflict of law, and other topics. Philips International has retained Jerome to present an interactive workshop for its North American educators.

Other speaking engagements include his being the Keynote Speaker at the ADRA 2001 Annual Conference and a MADRA public speaker about arbitration and mediation. Jerome has also written and presented workshops on such topics as Mediation, Aikido Principles and Conflict Resolution, Defensive Living® and stress reduction techniques.

Jerome relocated from New York to Arizona in 1986 to marry his wife Linda, an educator and workshop trainer. He is an ardent hiker and horseman. He also teaches Aikido, a Martial Art in which he holds a Third Degree (Sandan) Black Belt and Kundalini Yoga, in which he is internationally certified.

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CURRICULUM VITAE:

EDUCATION:

- Juris Doctor (J.D.) Brooklyn Law School (N.Y.) (1967)
- Bachelor of Business Administration (B.B.A.), Baruch School of Business, City University of New York (1964)
- Special Agent (Financial Investigator), U.S. Treasury Department - legal, financial and investigative training (1968-71)
- Graduate, Realtor Institute (1998) (G.R.I.)

LICENSURE AND PRACTICE:

- Legal and conflict resolution practice (1972-present)
- Admitted to Arizona Bar and U.S. District Court in Arizona (1987)
- Arizona Real Estate Licensee (1987-present)
- New York State Real Estate Broker (Former)
- Admitted to New York State Bar and U.S. District Courts in N.Y. (1968)
- Special Agent (U.S. Treasury Dept., I.R.S with assignments to Dept. of Justice) (1968-1971).
- Admitted to Colorado Bar (1998).

ALTERNATE DISPUTE RESOLUTION (ADR)

- Professional Arbitrator, Mediator, Neutral, Facilitator, ADR program designer and trainer
- Complex and simple disputes in commercial, business and corporate, real estate, contracts, licenses, medical and healthcare, construction and family disputes.
- Training and Education: over 350 hours of training in Arbitration, Mediation, Facilitation and Negotiation; I.C.A. multi-program trained facilitator; small business coach and consultant.

- Training and workshops written and presented: the United Nations - twice invited designer and presenter of programs including mediation philosophy and techniques; invited presenter at American Bar Association A.D.R. Section; Phillips Electronics and others.
- Invited presenter at multiple Arizona Dispute Resolution Association (ADRA) annual conferences; Keynote speaker.
- Establishment of corporate ADR programs; employee training and partnering programs and Dispute Review Boards (construction and complex business projects)
- Judge Pro Tem – Maricopa County Arizona Superior Court
- Panelist and Certifications:
 - International Mediation Institute (IMI) Certified Mediator
 - U.S. District Court Arbitration Panelist
 - American Arbitration Association (AAA) multiple Neutral Panels (commercial, Construction, Healthcare – Mediator & Arbitrator)
 - Arizona Superior Court Arbitrator
 - Construction Dispute Resolution Services – Mediator & Arbitrator
 - U.S. Arbitration and Mediation Panelist
 - New York Civil Court Arbitrator
 - National Construction Dispute Services Arbitration Panelist
 - Certified National Mediation Panelist

Leadership in Conflict Resolution Community:

- Chairman, Commercial Section of the international Association for Conflict Resolution (ACR).
- Co-Chairman; international Advanced Commercial Mediation Institute (ACMI)
- Co-Chairman & Presenter: ACMI international Advanced Commercial Mediation Conferences (5 years)
- Leadership Council: Arizona Bar Association Alternate Dispute Resolution Section.
- Co-Chair: Arizona Bar Association ADR Section's CLE / CME Committee
- Founding Co-Director; Arizona Association for Conflict Resolution.
- AAA Phoenix "Commercial Advisory Panel"
- American Bar Association (ABA): Advisory Panel Member
- Co-Director (former) Arizona Dispute Resolution Association
- President (former) Maricopa County Association for Family Mediation
- American Arbitration Association – Arbitration Panelist and Mediation Panelist.
- Arizona Bar and American Bar Association ADR Section
- Trainer of Dispute Resolution professionals
- Author of Dispute Resolution articles; former editorial board member ACResolutions international magazine

REAL ESTATE LAW, BROKERAGE & CONSTRUCTION

- Arbitration and Mediation of construction, real estate and brokerage disputes – administered and non-administered.
- Construction and other Project Dispute Review Boards – establishment and participation

- Real Estate Industry: Commercial, Residential, Resort Properties; Arizona, United States and international:

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- Commercial and residential brokerage services – in excess of 25 years industry experience assisting local and international clients to locate, purchase, sell and lease commercial, industrial and residential properties.
- 25 years Arizona Realtor®
- Graduate, Realtor Institute
- Former New York State licensed Real Estate Broker
- Real Estate and commercial mortgage Consultant and business adviser to real estate investors and investment groups
- Negotiations and contracts
- Sales and leasing of office, commercial and industrial buildings, vacant land, residential properties, hotels, resorts and ranches
- Representation of Brokers and Agents
- Representation of Sellers and Buyers
- Representation of Investors and Investment Groups
- Federal land trades

BUSINESS REPRESENTATION

- Local, national and international corporations, limited liability companies and partnerships
- Maintain the integrity and strength of the business entity
- Purchase and sale of businesses
- Transactional negotiations, contracts and licensing, mergers and acquisition and letters of credit;
- Strategic planning and partnering
- Family owned business issues and disputes
- Entertainment and publishing industries
- Negotiations, agreements, copyrights
- Publishing, copyright and royalty litigation and arbitration
- Clients have included authors (including a New York Times Best Selling novelist), composers, lyricists, musicians, international dance companies, filmmakers, motion picture, television and Broadway talent, and producers of legitimate theatrical productions.
- International Business Community:
 - Clients included European, Canadian, Far East and Middle Eastern businesses, United Kingdom law firm and its clients, Ambassadors and the United Nations Mission of the Country of Bhutan, members of the Bhutanese Royal Family, the Kagyu Lineage of Tibetan Buddhism.
 - Founding principal of international firms in the fields of law; art publishing; security (private investigation, corporate and governmental security, financial fraud and embezzlement, including service to an international banking institution and product trading).
- Non-profit, Tax Exempt Entities:
 - Establishment and maintenance of non-profit organizations

- U.S. and international clients in such fields as medicine, education, religion, performing arts and culture
- Past Chairman, present Board Member - Gladys Taylor McGarey Medical Foundation.
- Business and commercial litigation, mediation and arbitration
 - Director, shareholder, partner, employee disputes, breach of contract, breach of fiduciary and derivative actions
 - Financial fraud and embezzlement
 - Trade regulation disputes - non-competition, non-solicitation and non-circumvent, trade secret and proprietary information
 - Fee disputes - legal, medical, construction, commissions
 - Provisional remedies - restraining orders, injunctions, receiverships
- Childcare, Pre-School, Elder Care and Senior Advocacy
 - Establishment and maintenance of child care/pre-schools
 - Representation before Attorney General, Department of Health Services

LITIGATION AND TRIAL EXPERIENCE:

1986 – 2011 Federal. Arbitrator or Plaintiffs' counsel in federal civil lawsuits. One U.S. District Court (Arizona) suite included as co-defendants the Arizona Republic, its publisher and a staff writer, a Texas law firm and individual partners, a California corporation and its shareholders.

Certified to the U.S. District Court (Arizona) arbitration panel.

State (Arizona). Mediated, Arbitrated, Judge Pro Tem Settlement Conferences and service as plaintiff or defense counsel in numerous litigated commercial, personal injury, tort and domestic relations matters.

1971 - 1985 Federal. Multiple U. S. District Court trials (Eastern and the Southern Districts of New York); some serving as sole counsel, some trials as counsel for one of multiple-defendants. Two trials exceeded three months in length each; another in excess of one month; others averaged one to two weeks each.

State (New York). Numerous civil trials as sole counsel in commercial, personal injury, product and domestic relations matters.)

Certified to the Civil Court Small Claims Arbitration Panel; conducted proceedings in 50+ commercial / civil matters.

1967-1971 Federal. Assignments from the U.S. Treasury Department to U.S. Attorney's Office, Eastern District of New York, for the express purpose of advising and assisting U.S. Attorneys on a series of multi-week federal criminal trials.

National Coordinator of the then largest organized crime project in the country; member of the U.S. Task Force for Organized Crime with interdepartmental relationships with numerous federal and state law enforcement agencies.

ADDITIONAL EXPERIENCE & SERVICES:

- Lecturer and Workshop Leader
 - Topics included Mediation & Dispute Resolution, Aikido Principals in Business, Family Law, "Meditation, Balance and Harmony In Life & Business"; American Business Law for European Attorneys
 - Trainer and workshop presenter to ADR professionals and corporations to establish ADR programs or improve existing programs
 - Twice invited presenter at the United Nations
 - Partnerships: Facilitator and Mediator for Professionals (legal and medical)
- Author – articles on Dispute Resolution; former Editorial Board member of ACResolutions, an international ADR Magazine; contributing author to McGraw-Hill's compendium: The Investigative Handbook.
- Aikido Instructor - Third Degree Black Belt ("Sandán")
- Small Business Coach, Corporate Trainer & Facilitator
 - "Team Building," Partnering & Business Relationships
 - Establishing and coaching partnership relationships for single projects and ongoing businesses
 - Assist business owners, directors and managers to recognize and overcome obstacles interfering with optimal business growth and operations, manifest more efficient employee-management interface and cooperation, and increase customer-client satisfaction and loyalty.
- Executive and Life Strategy Coach
 - Clients include professionals (attorneys, physicians and business executives)
 - Mentoring to better recognize and manifest skills, clarify vision and purpose.
- Ordained Interfaith Minister

Jerome Allan Landau, P.C.

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Testimonials: IMIMediation.org (keyword "Landau")

