## ANDREW L. SMITH, ESQ., MFn, MBA, BSEE

## ATTORNEY - ARBITRATOR - MEDIATOR

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Andrew Smith is trained and skilled in Engineering, Business, Finance, and the Law. He blends a unique background and perspective on client matters that facilitate interactive resolution and innovative solutions.

He leads the Andrew Smith Law Group, LLC, focusing on Mediation and Arbitration in the areas of Commercial, Construction, Real Estate, Business, Employment, Licensing, Technology, Contracts, Employment Discrimination, and other civil matters. He is an Arbitrator serving on the AAA Consumer Arbitration Panel. Mr. Smith also works with clients in the areas of Corporate Strategy & Business Development, Trust Building, Compliance, and Leadership.

His legal background includes Business, Commercial and Technology Counsel with Axiom Global supporting numerous clients, including Unilever, Goldman Sachs, Clear Point Technologies, and Marriott Hotels.

Mr. Smith has over twenty years in business, finance, and engineering. He worked with AT&T Corp., AT&T Technologies, and Lucent Technologies in numerous assignments. In AT&T's Corporate Strategy and Business Development organization, he supported Global Ventures and Build-Own-Operate-Transfer (BOOT) projects in North America, South America, Europe, Asia, and Africa. He performed business, financial planning and analysis in AT&T Technologies' Ventures & Acquisitions Organization structuring financial deals in North America, South America, Europe, Asia, Africa, and Australia. He served as Senior Systems Auditor directing audits of AT&T's World-Wide Telecommunications Network, Foreign Exchange Management Systems, and Treasury Cash Management Systems. Mr. Smith led systems equipment engineering projects covering a 15 State Region.

Mr. Smith Alternative Dispute Resolution (ADR) leadership includes Chair, New Jersey State Bar Association (NJSBA) Dispute Resolution Section; Executive Board Member, Garibaldi Inn of Court; and Past President, New Jersey Association of Professional Mediators (NJAPM), where he directed New Jersey's largest organization dedicated to resolving disputes through mediation. NJAPM Membership included over 300 attorneys, psychologists, CPAs, engineers, and business leaders.

Mr. Smith received his Juris Doctor from Fordham University School of Law, Master of Finance from St. Louis University, MBA from Lindenwood University, and BS Electrical Engineering from Missouri University of Science and Technology (formerly University of Missouri — Rolla). Mr. Smith has a Mini-MBA International Business from George Washington University and completed a Management Development Program at The University of Tennessee College of Business Administration.

His admissions include New Jersey, New York, Missouri, and the United States Supreme Court.

He is an Accredited Professional Mediator (NJAPM) and an instructor in New Jersey Institute for Continuing Legal Education (NJICLE) and Garibaldi Inn of Court - 40 Hour Mediation Program.

Select Presentations include Building High Trust Teams (various locations); Put Your Practice / Business to the Test (various locations); Leadership and Organizational Development (various locations); and Mediation, Conflict Resolution and Design (various locations).

He is the author of Ten Principles to Mastering the 110% Mindset (Amazon).